



Global Technology Finance, LLC

2017

About us

- **Founded 18 years ago, by technology integrators, to finance ourselves better**
 - **Developed into serving a broad array of other like minded industry operators**
- Privately held
- Funded over \$11 Billion
- Backed by
 - \$600 Million in Vendor Credit and
 - Bank of America
- Lawyers
 - Latham and Watkins
 - Vorys, Sater, Seymour and Pease
- Auditors
 - BDO Siedman

What we do

GTF provides transformation and unique financing model to technology integrators and vendor marketplace.

- “Line of Credit” (APA)
- “Flooring” (APLA)

Benefits compared to other solutions

Benefits	GTF	Bank Line	Traditional Bank Flooring	Factoring
Personal Guaranties?	NO	YES	YES	N/A
Capital Use Restrictions?	NO	YES	YES	N/A
Financial Covenants?	NO	YES	YES	N/A
Line Caps?	NO	YES	YES	YES
Bad Debt Risk Remains with VAR?	NO	YES	YES	NO
Continuing Annual Audit Fees?	NO	TYPICALLY	TYPICALLY	NO
Unused Facility Fees?	NO	YES	YES	NO
Customer Connection taken from VAR?	NO	NO	NO	YES

Funding partners

We work with a variety of funding and industry partners to optimize technology integrator and vendor

capital structures:

- **Vendors**
- **Senior Lenders**
- **Mezzanine and**
- **Owners / Equity Partners**

Our transformative and unique offering provides the following BENEFITS:

- 100% of the working capital needs of the integrator, eliminating operating risk
- Highly cost effective due to vendor subsidies and support
- No inter-creditor usually required (depending on debt type) with standstill or other typical creditor rights
 - Simple Disclaimer of Interest
- Strong Cash Control supports all partners in the credit structure
- Deep industry knowledge and industry relationships which can be leveraged as appropriate

Some of our end users and vendors



Our team

Team and Contact Info

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